

Message Text

CONFIDENTIAL

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47

ACTION NEA-10

INFO OCT-01 ISO-00 COME-00 EB-07 /018 W

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R 171133Z AUG 75

FM AMEMBASSY DOHA

TO SECSTATE WASHDC 0804

C O N F I D E N T I A L DOHA 1011

E.O. 11652: GDS

TAGS: ECRE, EIND, QA

SUBJ: BECHTEL PROJECT MANAGER CONTRACT

REF: STATE 186546

1. BEGIN UNCLASSIFIED: WELCOME VISIT BY GOODRICH AND THOMPSON. SINCE EMBASSY WILL BE CLOSED SEPTEMBER 1 IN OBSERVANCE OF LABOR DAY, SUGGEST BECHTEL REPS PHONE COMMERCIAL OFFICER RYAN CROCKER ON ARRIVAL AUG 31 TO ARRANGE APPOINTMENT. EMBASSY PHONE IS 87701, HOME 28592. END UNCLASSIFIED.

2. BEGIN CONFIDENTIAL: PARA 2 REFTEL NOTES THAT "BECHTEL HAS BEEN IN CONTACT WITH QATARI FIRM" IN PAST RE CONSTRUCTION MANAGEMENT CONTRACT. WE UNDERSTAND BECHTEL REPS WERE IN QATAR SEVERAL MONTHS AGO FOR DISCUSSIONS WITH GOQ CONCERNING PROPOSED NGL PLANT. HOWEVER, AS REPORTED IN DOHA 0919, PROPOSED CONTRACT WOULD BE FOR MANAGEMENT OF HOTEL AND UNIVERSITY PROJECTS, NOT RPT NOT NGL PLANT ALTHOUGH THIS POSSIBILITY ONCE BECHTEL ESTABLISHED HERE. HOTEL AND UNIVERSITY ARE RESPONSIBILITY OF OFFICE OF AMIR WHILE NGL PLANT COMES UNDER INDUSTRIAL DEVELOPMENT TECHNICAL CENTER (IDTC). TALKS PLANNED FOR GOODRICH/THOMPSON VISIT WOULD INVOLVE ONLY OFFICE OF AMIR.

3. DOHA 0801 NOTED THAT OPPORTUNITY WAS BROUGHT TO EMBASSY'S ATTENTION BY LOCAL FIRM, ORIENT CONTRACTING AND TRADING AND SUGGESTED THAT IF INTERESTED IN OPPORTUNITY, BECHTEL SEND REPS TO DOHA FOR MEETINGS WITH GOQ AND ORIENT. ORIENT MANAGING PARTNER PLANNING DISCUSSIONS WITH BECHTEL RE POSSIBLE AGENCY OR JOINT VENTURE RELATIONSHIP. IF BECHTEL DOES NOT WISH
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MEET WITH ORIENT OR ALREADY HAS FIRM AGENCY AGREEMENT WITH

OTHER QATARI FIRM, PLEASE ADVISE.
YOUNG

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NNN

Message Attributes

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